Watersheds BC and MakeWay Foundation are stewarding $15 million of provincial funding through the Indigenous Watersheds Initiative (IWI). These funds are supporting 49 Indigenous-led or co-led projects across British Columbia that advance watershed health and security in alignment with UNDRIP (United Nations Declaration on the Rights of Indigenous Peoples).

With the guidance of Indigenous Leadership Advisors, IWI has granted $11.8 million to support projects that are protecting and restoring watersheds and ecosystems, (re)connecting with land and waters, and strengthening intergenerational connections and organizational capacity. IWI will run until March 2025 and ongoing work includes supporting project teams through peer learning opportunities and sharing project impacts. To learn more about the IWI supported projects see the [IWI website](#).

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Resurgence. It is a word we use a lot at MakeWay, and it feels an apt theme for this moment. The resurgence of nature. Of Indigenous language and culture. Of community-defined solutions that center care, healthy local foods, and a regenerative economy.

It is what we can collectively enable.

Last year we were emerging out of COVID. This year was marked by devastating wildfires. It directly affected our partners – like the peoples of the Stein Nahatlatch Indigenous Protected and Conserved Area who are rebuilding again. As it did over 50 of MakeWay’s staff, who with their families, evacuated parts of the Northwest Territories and British Columbia, temporarily unlivable. But what comes back after the fires? As we navigated through this now too common reality, we were inspired by the words of kelsie kilawna, a syilx and Secwepemc storyteller and new MakeWay team member, who shared that her peoples, “who live in kinship with fire, remember that its medicine can be both a creator and a destroyer, a symbol of transformation and renewal”.

Indeed, these are profoundly challenging times. Whether it’s protracted global conflicts, climate disasters, escalating costs, or political turmoil, people are experiencing a vast amount of suffering. Meanwhile, inside organizations, there are huge transitions that make work-life more complex than ever: like building trust through virtual relationships, managing AI, or engaging in real un-colonization, Indigenous sovereignty, healing justice, and anti-Racism work. In these days of extreme volatility, countless leaders across the country are very tired or just hanging on.

Yet, I am reminded everyday why this is more than a job. In the face of all this, I get to connect with changemakers and funders, working from the bottom-up in community and making positive changes for people and nature. These next pages provide merely a glimpse into what we get to be a part of every single day across the rich and thriving MakeWay network of initiatives, community actions, and beautiful solutions. That’s why we hold onto this notion of resurgence – defined as a rising again into life, activity, or prominence – as the force that we work with and for, together with all of you.

Thank you once again for your partnership, love, and determination.

Joanna Kerr, CEO, MakeWay
This Year We...

Celebrated the Northern Manitoba Food, Culture, and Community Collaborative (NMFCCC)'s 10-year anniversary, granting more than $2 million to community-led culture and food sovereignty work in the region.

Deployed over $13 million in holistic funding through our BC Program, towards a range of interconnected issue areas. We worked with over 61 distinct First Nations, dozens of changemaker organizations, and collaborative partnerships, to support initiatives such as stewardship planning, watershed restoration, Land-based youth programs, traditional harvests, and more.

Connected five families to hands-on doula support, fresh produce, and self-care gifts for them and their newborns as part of CommUnity Doulas’ first year of program delivery. The project will welcome an additional five families to participate in the program in 2024.

Released a new research report with The Firelight Group highlighting the experience of implementing Indigenous Protected and Conserved Area (IPCA) agreements in the North. The release included a webinar discussing the report’s findings attended by 200 community members.

Saw a 54% increase in Binners’ Project’s social enterprise economic opportunities. The 107 binners who joined the program earned a total of $148,204 by sorting and diverting waste from landfills.

Launched MakeWay’s Saskatchewan Program by establishing a community-based working group, creating new program principles, and granting $145,000 to 20+ Indigenous-led projects in rural and remote Saskatchewan.

Celebrated Terrellyn Fearn, Project Director of Turtle Island Institute, who co-produced The Nationals: a film that tells the story of two Haudenosaunee youth who found connection to identity and homeland through the game of lacrosse. The film featured in several film festivals including the prestigious Tribeca Film Festival in New York City.

Expanded partnerships and grantmaking into Nunavik (northern Quebec), supporting Inuit stewardship and cultural revitalization in the region.

Supported shared platform project Shift as they released their Canadian Pension Climate Report Card, establishing a benchmark for pension fund climate strategies. The report provides a first snapshot of the climate progress for Canada’s largest pension managers.

Helped East Scarborough Storefront further expand their presence in the community through three events that brought residents together, built social capital, and mitigated social isolation.
Measuring Impact: Our Approach

MakeWay engages in ongoing evaluation to measure impact. This process is highly relational and involves building and maintaining long term partnerships rooted in trust. We try to reduce the administrative burdens placed on community partners. In addition to informal check-ins and community visits, we gather feedback from community partners at convenings, through surveys, and through light-touch grant reporting. To foster shared learning for both funders and grantees, a story sharing process is also used by some funding collaboratives to further learning and to inform decision-making.

Stories of Impact

Storytelling illustrates impact in ways that traditional metrics simply cannot. We recognize that the following stories are dynamic, nuanced, and not easily defined by just one of our seven priority areas. We hope, however, that they give a snapshot into the incredible, community-led work that MakeWay has supported and engaged in this year.

Learn more about our priority areas in our Strategic Plan

---
Healthy Lands and Waters

At the heart of all life are the vital sources of land and water. MakeWay helps amplify and accelerate community-led initiatives and advance policy and systems change for the health of lands and waters across the country.

HOW A NEW INITIATIVE IS BUILDING CONNECTIONS AND SUPPORTS FOR GUARDIANS ACROSS THE NORTH

It’s the last week of February in Somba K’è, on Chief Drygeese Territory, Treaty 8 homelands of the Yellowknives Dene, where 30 Indigenous guardians and allies from three northern territories have gathered to share their knowledge. While Indigenous guardianship looks different across different cultures and landscapes, there are commonalities between them. As the eyes and ears of their territories, guardians are responsible for environmental monitoring, caring for cultural sites, managing protected areas, and interacting with homeland guests. They also play an important role in land-based knowledge transfers and practices with younger generations.

Facilitated by MakeWay’s Northern Program, this is the first in-person gathering of the Northern Indigenous Stewardship Circle, a project on MakeWay’s Shared Platform. Designed and led by Indigenous northerners, the Stewardship Circle was established in 2021 to build connections and facilitate information-sharing amongst Indigenous guardians and environmental stewardship programs across northern Canada.

Bold Inclusive Leadership for Healing and Justice

All around us, bold new thinking and leadership offer innovative solutions to the complex social and environmental issues of our time. MakeWay works to strengthen networks of diverse and emerging leaders addressing today’s most pressing challenges.

RIGHTING PHILANTHROPY’S POWER IMBALANCES: RIGHT RELATIONS COLLABORATIVE RELEASES INAUGURAL RECIPROCITY REPORT

The Right Relations Collaborative is one of the most inspiring examples of what philanthropy can look like when it leans wholeheartedly and unreservedly into the transformative work of learning, unlearning, and finding respectful ways to support systematically oppressed groups—MakeWay is honoured to be a part of this work. The Collaborative invites funders to apply to an Indigenous Council of Aunties to participate in a shared space for learning and building authentic relationships.

This year, they released their inaugural Reciprocity Report, a beautiful collection of achievements, learnings, and reflections that provides invaluable insight for the philanthropic sector. The Collaborative has developed a shared gift-making practice designed to meet the real needs of Indigenous community organizations and an Engagement Framework to assess whether funders’ values are aligned with those articulated by the Council of Aunties. Eight funder partners have joined so far, creating a pool of unrestricted funds flowing to Indigenous-led organizations.
Indigenous Authority, Language, and Cultural Resurgence

Language and culture are essential to a rooted identity. Yet, colonialism has caused intentional negative impacts on Indigenous Peoples. MakeWay builds partnerships with people, communities, and organizations that are strengthening Indigenous-led authority, language, and cultural resurgence across the country.

Building Community-Led Networks of Support with the People of East Scarborough: Meet East Scarborough Storefront

East Scarborough Storefront has been on MakeWay’s Shared Platform for nearly 20 years. Since their inception, they’ve used the power of collaboration to support people and build community in the diverse, suburban neighbourhoods of East Scarborough, Toronto.

People in marginalized communities like East Scarborough are often disconnected from resources like employment, legal services, or mental health support. That’s the challenge the Storefront set out to solve nearly two decades ago. This year, they hosted the East Scarborough Works Symposium: an event that brought job seekers, employment trainers, union representatives, and other community members together to recommit to making positive change in local employment and ensure that people in East Scarborough are first in line for local jobs.

“Residents’ voices were heard at the top of the event. They were heard in the front of the room with a microphone. All of those things were really intentional,” said Storefront Director, Sahar Vermezyari.

Gratitude, Learning, and Connection: Meeting the Nawalakw Culture Project

The Nawalakw Culture Project (Nawalakw) is a catalyst for community renewal through language revitalization, wellness, and healing in the Kwakwaka’wakw territory, located in what is often referred to as the Great Bear Rainforest of British Columbia. They work to strengthen the connection with the land and language for youth and create economic opportunities for the local community.

Nawalakw joined MakeWay’s Shared Platform in 2019. The movement grew from a bold vision to deliver healing programs and teachings in all aspects of the Kwakwaka’wakw language and culture. Today, Nawalakw is the second largest employer in Alert Bay, BC, with 94 staff growing and distributing food to the community and offering camp programs for youth.

A few folks from MakeWay were invited by Nawalakw to spend time with their team in Alert Bay, and shared some of their reflections and memories from the trip.

Read the full story

From the East Scarborough Works Symposium, a hybrid event that brought job seekers, employment trainers, union representatives and other community members together to recommit to making positive change in local employment and economic opportunities.

Photo Credit: East Scarborough Storefront

Photo Credit: Visitors from MakeWay

Imagine if wealth and abundance were redefined so that the economy supported all people and the planet. MakeWay helps link and amplify initiatives that promote fair economies and support the wellbeing of the many, instead of a wealthy few.
Fair Earth living, at its heart, is about a society-wide effort to inspire and create the conditions for people to play, eat, work, dwell, and move in new ways to support the future of our planet. To do this with equity in mind, MakeWay supports community-led solutions with a focus on shifting cultures and behaviours to ensure sustainable ways of living are accessible and affordable to everyone.

Transformed and Indigenous Food Systems

Food matters—for the health of our families and cultures, for the climate, and for the ecosystems on which we depend. MakeWay prioritizes local and Indigenous food sovereignty work that strengthens soil, water, animals, and humans while celebrating connection and culture.

INDIGENOUS FOOD SYSTEMS ARE PROVIDING PATHWAYS TO GENERATIONAL HEALING AND SUSTAINABILITY IN BRITISH COLUMBIA

Braden Etzerza gained his appreciation for harvesting and sharing homeland foods through the Matriarch of his family on his Ts’msyen side.

“My great grandmother had so much knowledge related to seafood harvesting and processing,” Braden remembers. “She was a master of her trade and craft and knew how to smoke sockeye salmon, jarr abalone, dry seaweed and halibut, or how to prepare chiton. She knew the importance of a healthy ecosystem and the benefits of eating our traditional foods.”

Braden is now bringing his love of homeland foods he learned through generational knowledge transfers to his work with MakeWay’s BC Program. His role is to build authentic kinships and find ways in which MakeWay can learn from communities and work in collaboration towards a range of holistic initiatives, including supporting Indigenous food systems, food sovereignty, and food security.

Read the full story

FROM SCARCITY TO ABUNDANCE: FAIR EARTH LIVING’S VISION FOR CLIMATE ACTION

Around the world, people and communities are responding creatively to the climate and biodiversity crises. From remote Indigenous communities to dense urban neighbourhoods, there is a groundswell of people and communities coming together to protect and nourish lands, and waters and promote sustainable and equitable ways of living. Despite their potential for reducing greenhouse gas emissions, these solutions have not received as much focus by philanthropy.

Joanna Kerr, CEO of MakeWay, noticed this gap not only existed within MakeWay’s grantmaking priorities, but also across the broader funding sector as a whole. In 2020, Joanna met Vanessa Timmer, Executive Director of OneEarth Living—a Canadian organization advancing sustainable everyday living around the world. The two realized they shared similar visions.

Together, MakeWay and OneEarth Living launched the Fair Earth Living Collaborative to help more funders see the opportunities for new ways of living.

Photo Credit: Not Far From The Tree

Photo: Salmon in smokehouse. Photo Credit: Braden Etzerza

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An Equitable Charitable Sector for Planet and People

Philanthropy and charity have done considerable good over the decades, but recently this system has been facing scrutiny of its inherent inequalities and contradictions in privileging the few. By changing processes and advancing policy change, and by removing barriers that keep communities from accessing supports, we can help build new forms of philanthropy rooted in reciprocity.

INVESTMENT TRANSPARENCY AT MAKEWAY

At MakeWay, we are committed to improving investment transparency as we adapt our investment strategy. We are actively working toward greater transparency and plan to share what we learn about this process along the way.

We have identified three areas where we can improve transparency around our investments:

1. GOVERNANCE: The policies and personnel governing our investments, such as the composition of our investment committee, our investment policies, and any documents that govern our decision-making, including impact frameworks.

2. MANAGEMENT: The investment managers who oversee our investments.

3. OUR INVESTMENTS: The distribution of our investments by their asset classes, the funds we invest in, and, eventually, details about our holdings.

MakeWay has started to share a lot of this investment information on our website, and we are determining the most effective way to share the remainder. In the meantime, we are undertaking research to help us navigate all of this. We hope these efforts will help other foundations interested in adopting a more transparent approach to their investments.

Research and Policy for a More Equitable Charitable Sector

Self-reflection and growth are critical to achieving our mission and creating real impact. That’s why we’ve committed to engaging in research and evaluation to better understand our work, priority areas, and role. Through these efforts, we can become better partners and use our voice to shift policy, contributing to positive systemic change in the philanthropic sector as a whole.

MakeWay’s policy and research work in 2023 began with engaging in the CRA’s consultation on draft guidelines for gifts to non-qualified donees. We worked with sector partners to put forward a submission focused on the practical implications of CRA’s new policy and the possible unintended harms to community-led initiatives. We also collaborated with others in the non-profit sector by contributing to the 2023 Alternative Federal Budget organized by the Canadian Centre for Policy Alternatives.

In order to learn more about how MakeWay is supporting healthy lands and waters, Indigenous food sovereignty, and Indigenous cultural and language resurgence, we launched a three-year evaluation research project with Gimiwan Consulting. This research will put our theory of change to the test and feature voices of community partners: their thoughts on MakeWay’s way of working, what we are doing well, and where we can improve.

Looking ahead at the year to come, we aim to continue our commitment to research, evaluation, and policy engagement, sharing what we learn along the way.

Read the full story

Photo Credit: Kayla Macinnis

SPOTLIGHT

MAKEWAY 2023 YEAR IN REVIEW

MAKEWAY 2023 YEAR IN REVIEW
THIS YEAR WE

Partnered with various funders including 180 foundations, 120 businesses, 40 governments, and over 1200 individuals and families to help nature and communities thrive together.

Mobilized more than $20 million in grants across the country, through partnerships with over 300 community-led initiatives and Indigenous partners to enable community-led impact and systems change across Canada.

Hosted over 60 Shared Platform projects across Canada: based in small towns and big cities from Alert Bay to Toronto, Inuvik to Halifax, and more.

MakeWay is dedicated to uncolonizing our internal frameworks and dismantling oppressive systems, creating a safe and empowering work environment for Indigenous, Inuk, and Métis team members. In alignment with this commitment, the Indigenous Employees Network was established, and held its first in person gathering this year. In this picture, the group is shown honouring Braden Etzerza through blanketing him inside the Healing Yurt.

Photo Credit: kelsie kilawna
Shared Platform

Accelerating and amplifying impact

It takes a lot of hard work to create positive and lasting change. The precious time and energy available to changemakers should be spent on making it happen. With MakeWay’s shared platform, changemakers share a suite of centralized organizational supports, and coaching when needed, so more time and money can go toward building strong, vibrant, just communities and a healthier planet. MakeWay’s shared platform is home to over 65 unique projects working on community-led solutions from coast to coast to coast.

Above Ground
AIDS-Free World Canada
Arctic Funders Collaborative
Atka7sem-Howa Sound Marine Stewardship Initiative
Atlantic Water Network
Ayakik Project**
BC Freshwater Initiative
Binners’ Project
Black Environmental Initiative (BE Initiative)
Canadian Biotechnology Action Network
Canadian Coalition for Environmental and Climate Justice
Canadian Freshwater Alliance**
Climate Change Connection
Coalition for Action on Toxics
Community Unity Doula Project
Community Resilience to Extreme Weather (CREW)
Dasipox-Neswaygewz’an
Dene Nahjo
Digital Justice Lab
Digital NVF**
East Scarborough Storefront
EcoAnalytics
Echo Conservation
ENRICH Project
EntrepreneNorth
First Nations With Schools Collective
Food Communities Network
Food Bridge
Forum for Leadership on Water
Gaagige Zaagibigaa
Hidden Harvest Ottawa
IndigenEYEZ BC
Indigenous Food Collective
Inner Activist
Innovative Young Indigenous Leaders Symposium (IFYILS)**
IPCA Innovation Program
Jane’s Walk
Let’s Grow
Marine Plan Partnership for the North Pacific Coast (MaPP)
Nawalakw Culture Project
Northern Birthwork Collective
Northern Confluence Initiative
Northern Indigenous Stewardship Network
Northern Youth Leadership
Northwest Territories Art Centre Initiative*
Not Far From The Tree
Ontario Indigenous Youth Partnership Program
Organizing for Change
Our Living Waters
Orijinative Men’s Circle**
Our Voices**
Pathways to Conservation
Powered By Data
Project Neutral
Qanak
Rainforest Solutions Implementation Project
Reel Youth Film Project
Resilient Indigenous Leaders Network
Resilient Waters
Round River Canada
Sacred Seeds Collective**
Sea to Cedar
Share Reuse Repair Initiative
Shift
Stein Nахatlatch IPCA
summerlunch+
Supporting Wellbeing
The Existence Project
The Together Project
Turtle Island Institute
Western Arctic Youth Collective

The Binners’ Project is a group of waste-pickers, aided by support staff, dedicated to improving their economic opportunities and reducing the stigma they face as informal recyclable collectors.

Photo credit: The Binners’ Project
MakeWay staff gathered with 30 participants and sailed to the Youth Haven camp, operated by the Lac La Ronge Indian Band Education department. Over the past year, MakeWay has been bringing diverse voices together, transcending geographies, forming a new program, and fostering meaningful partnerships in Saskatchewan.

Photo Credit: kelsie kilawna
We go only where we are invited. Significant, sustainable change is not possible without taking the time to nurture deep place-based relationships. With over two decades of experience, MakeWay is committed to building place-based programs that connect people, share learnings, and grow networks of changemakers to build innovative community-led solutions that are powerful and sustainable.

In Place

Urban Neighbourhoods
The Pacific
The North
Manitoba
Saskatchewan
Northern Ontario

MakeWay’s BC team hosted an inaugural gathering of Indigenous food systems champions on Haida Gwaii and provided nimble supports for community leaders to access training and knowledge sharing opportunities.

Photo Credit: Georgie Lawson
COMMUNITY AND DONOR ADVISED FUNDS

This year, we embarked on a journey to test and refine activities that set MakeWay’s Advised Funds apart. We committed to five key priorities to ensure our Advised Funds were in line with our mission: to help nature and communities thrive together.

1. STRATEGIC ALIGNMENT:
   Ensured all new Advised Funds aligned with one or more of our organizational priority areas.

2. EMPOWERING COMMUNITIES:
   Introduced Community Advised Funds, a groundbreaking approach aimed at shifting more power to community partners.

3. FLEXIBLE FUNDING:
   Enhanced strategic philanthropic support for Advised Fund partners, increasing the flow of flexible funding to community partners.

4. TRANSPARENCY:
   Heightened our commitment to transparency, with the goal of sharing insights into the purpose, value, disbursements, and investments of our Advised Funds.

5. PEER LEARNING:
   Fostered a culture of learning and collaboration by providing peer-learning opportunities for both donors and community partners.

This new chapter of our Advised Fund offering has led to even more purpose-aligned funds that are invested for positive impact. As we reflect on the year, we know that it is crucial to continue evolving and expanding to meet the challenges of our times. In the year ahead, we plan to further our commitments to transparency, equity, and increased access to capital, all in support of mobilizing more funding for community-led change.

Advised Funds are powerful tools to unlock more funding for community-led change. At MakeWay, we house Donor Advised Funds (DAFs) and Community Advised Funds (CAFs).

Undeployed Assets:
Investing in Social, Economic, and Environmental Equity

We pride ourselves in the active flow of unrestricted capital out to communities. At the same time, some financial assets are preserved for future purposes. We want to ensure that any ‘undeployed assets’ held in the Advised Fund program are invested for social, environmental, and economic equity, in alignment with our mission.

MakeWay is working towards an investment portfolio that generates strong positive social and environmental returns. To get there, we’re applying negative screens, investing in place-based impact funds, working to launch community investment instruments, and developing new sector-leading transparency practices.

This year, we made investments in three place-based impact funds – Thrive Impact Fund, Verge Breakthrough Fund II and the Fair Finance Fund. We’re investing in these funds because we believe that place-based action can lead to positive community change on critical issues such as food security, affordable housing, and climate.

As stewards of tax-exempted funds, we are also committed to increasing the transparency of our investment portfolio and investment governance. Governance documents and personnel, along with the names of managers, a list of asset allocations and invested funds are all available on our website.
Funding Partners

We partner with local, provincial, territorial, federal, and Indigenous governments to support solutions that integrate healthy communities, a healthy planet, and healthy economies.

Individuals & Families

In fiscal year 2023, we received over 1200 donations from individuals and their families across Canada. Our community of individual donors work with us to support hundreds of initiatives, ranging from neighbourhood-scale social programs to national conservation efforts.

Businesses

Businesses provided generous support to innovative projects and programs. We help businesses interested in supporting community-led change develop charitable giving strategies and improve their grantmaking practices.

Foundations, Charities, & Nonprofits

Foundations, charities, and nonprofits are important members of the MakeWay community. Their donations help us support community-led initiatives across the country.
Community and Donor Advised Funds

MakeWay has a 20-year track record as home to hundreds of advised funds. Our fund partners include diverse individuals, families, foundations, and communities that want to access this powerful tool for philanthropy. We seek partners who are excited to learn from community, who have the courage to share power, and who are active in their approach to social, environmental, and economic justice.

Grantmaking

MakeWay is an intermediary that builds relationships with both funders and communities and creates pathways for funding and special supports that enable impactful and thoughtful grantmaking efforts (from advisory services to grant program management). We manage funds for our partners, and mobilize grants that advance community-led change.

Program Funds

Program funds at MakeWay are strategically managed by our staff and support community-led initiatives that align with our mission.

Transparency

We value transparency. All grants are posted quarterly on our website. By sharing detailed grants information, we aim to foster innovation and knowledge exchange across the charitable sector, support more effective grantmaking, and further our commitment to transparency. Our grantmaking takes place through our program funds, our advisory services, and our donor advised funds.

Makeway Grants Database

View Makeway Grants Database
MakeWay is proud to work with grantee partners creating positive environmental and social change in their communities and across the country. We are big believers in supporting locally-led solutions and creating new pathways for funding on community terms and in the spirit of reciprocity. This means backing ideas and movements already taking place on the ground, building deep relationship within communities, and working in active collaboration with communities to direct investments that maximize positive, sustainable, community-led change.
Board of Directors

A Message From Our Board Chair

MakeWay is a home for bold ideas and people. A home for hope, change and Reconciliation. Together, we have lent our hands to another year of facilitating community led solutions, partnerships and inspirational impact. I am so proud to be a part of this kind of community, one that celebrates a world in which we craft ways to truly honor our interconnectedness and responsibilities.

I’ve had several opportunities this year to sit and listen to the communities we work with and to the generous hearts and minds that have given to MakeWay, some who have been on the journey with us for decades and others that are just coming into relationship with us. I learned that what weaves us together is a shared set of fundamental values and a deep desire to be part of work that is tangibly transformative. It is always remarkable to be in circles and conversations where there is such shared love and kindness for our planet and for one another. I am humbled to have experienced it and to be a part of the MakeWay team and growing community as we reach for even more ambitious goals.

This year we have also welcomed new leaders to our Board from across Turtle Island, bringing a wealth of experience and wisdom. We are curious and committed as to how we can bring approaches from Indigenous governance into our work as a board, including principles of reciprocity, respect and relationship to nature.

On behalf of the Board, I want to thank everyone on the MakeWay team and all of our incredible community partners for shining so bright and for being the ones that shed light on the path ahead. You are an extraordinary community to witness and be a part of.

Huy ch q’u,

Denise Williams

Denise Williams, Chair
MakeWay operates a public foundation, not an endowed foundation. This means that we partner with funders and communities, and house and manage programmatic and advised funds that mobilize funding for community-led charitable work. Much of the funding received as revenue each year is restricted and recognized in full when received. It is granted out to support specific programming in communities over multiple years. The below info is for our fiscal year 2023 from April 1, 2022 – March 31, 2023.

**REVENUE**

- Total Revenue: $68,126,971
  - Foundations, Charities, and Not-For-Profits: 68% ($46,745,480)
  - Donations to Donor Advised Funds: 17% ($11,811,456)
  - Governments: 10% ($7,062,300)
  - Business: 3% ($1,674,319)
  - Individuals & Families: 2% ($833,416)

**EXPENSES**

- Total Expenses: $53,380,942
  - Shared Platform Programming: 53% ($28,549,649)
  - General & Admin*: 18% ($9,593,684)
  - BC Program: 9% ($5,115,709)
  - Northern Program: 7% ($4,094,954)
  - Grants from Donor Advised Funds: 6% ($3,252,591)
  - Northern Manitoba Food, Culture & Community Collaborative: 4% ($1,796,726)
  - Cross-regional Programs and Advisory Services: 2% ($858,401)
  - Saskatchewan Program: 1% ($117,228)

*General and administrative costs include things like staff and contractor wages, leasing work spaces, and programming.

Financials

MakeWay is home to MakeWay Foundation and MakeWay Charitable Society. The following provides a summary of the combined fiscal year 2023 financial results for MakeWay.

- View list of funders on page 26.
MakeWay is a national charity and public foundation with a goal to enable nature and communities to thrive together. We do this by building partnerships, providing solutions, grants, and services for the charitable sector across the country.

MakeWay Foundation (BN 868947797) is a national charity and public foundation with a goal to enable nature and communities to thrive together.

MakeWay Charitable Society (BN 130560188 RR0001) is an operating charity that houses social change projects ranging from neighbourhood-scale initiatives to national conservation efforts on a shared administrative and governance platform.

makeway.org